



Asia

# Your patient, experienced partner in Asia





We are the UK's Development Finance Institution, backed by the Government of the United Kingdom. We are an impact investor with **75 years' experience** and we **invest in Africa, Asia and the Caribbean**.



## Patient capital to support your ambition

We provide patient capital to businesses and funds across every sector – [find out more](#) or speak to our [local team](#).

We can commit:

### + **Equity:**

**\$10m to \$250m**

We provide a broad range of bespoke, patient capital solutions across equity and debt.

We also offer trade finance, guarantees and technical assistance.

### + **Debt:**

**\$10m to \$250m**

### + **Fund investing:**

**up to \$150m**

Partnering with established and emerging GPs, across a range of strategies and sectors, we help fund managers harness impact-led growth and support their portfolios.



Drive growth and create positive ESG outcomes

## We offer a partnership with purpose

A 'triple pillared' offering for business leaders and investment partners



### Sector expertise

We invest across a broad range of sectors. Investing with a sector lens means we can spot trends and opportunities ahead of the curve, giving you a competitive advantage.

This supports a business's growth journey.



### Patient capital

We are uniquely positioned to offer businesses a broad range of capital solutions from \$10m-\$250m.

Unconstrained by exit time pressures, we stay with our partners to help them achieve their vision.

Our flexible capital solutions span the full range of equity, debt and funds.



### Impactful partnerships

We partner with businesses across Asia, Africa and the Caribbean to add value beyond capital.

Creating cutting edge ESG and impact strategies, we also focus on business integrity to build capacity and resilience and sustain long term success.

We can also provide access to our extensive network of senior business leaders and policy makers when appropriate.



# We focus on four impact investment themes

We are only as good as the businesses we partner with. This means we work hard to support their growth in a way that protects our planet.



## Climate finance

**At least 30 per cent of our total new commitments will be in climate finance.**

We partner with businesses that are at the forefront of innovations to mitigate climate change, increase climate resilience and adaptation, and support the circular economy.



## Infrastructure

**We invest in crucial infrastructure that helps to form the building blocks for modern and thriving economies and societies.**

Our investments in climate-smart digital and physical infrastructure bring people and businesses closer together, strengthen regional trade and enable the emergence of new value chains.



## Digital transformation

**We are passionate about the vast potential of the digital economy as a driver of growth, inclusion and innovation.**

We invest in businesses and entrepreneurs who are using digitalisation to leapfrog development, improve access to services and unlock new markets and opportunities.



## Diversity and inclusion

**We are proud to be at the forefront of gender-smart investing.**

We are a founding member of the 2X Challenge, which has raised over \$10bn to empower women's economic development. We have set a new target of 25 per cent of all new investments to qualify under 2X.

# Our partnerships today include

In Asia



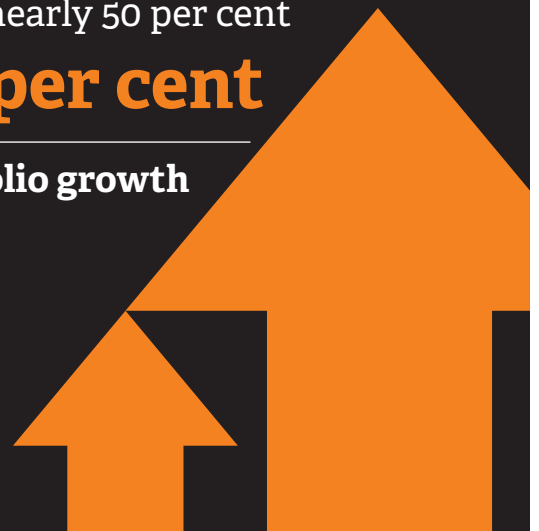
**\$3 billion**

Portfolio in Asia

Over five years  
(2018–2022) our portfolio  
grew nearly 50 per cent

**50 per cent**

Portfolio growth





**600+**

**Portfolio businesses in Asia**



**In 2022, we committed**

**\$722 million**

**to climate finance, that's nearly  
half of our annual commitments**



**CHALLENGE**

**\$10 billion**

**Raised to empower women's  
economic development globally**



**50**

**Gigawatt-hours**

**of electricity produced by our  
investments in 2022 to boost  
livelihoods and increase economic  
development across our markets**



## Our local presence

Impact-led, commercially rigorous; we focus on climate, gender and inclusive value strategies.



### India Mumbai

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#### + Key facts



**\$2.1bn**

Portfolio



**526**

Companies

### India Bengaluru

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#### + Key facts



**\$2.1bn**

Portfolio



**526**

Companies

### Bangladesh

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#### + Key facts



**\$313m**

Portfolio



**18**

Companies

#### + Representative



**Manav Bansal**

Managing Director and Head of India

#### + Representative



**M. Rehan Rashid**

Country Director

## Nepal

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### + Key facts



**\$72m**

Portfolio



**5**

Companies

## Pakistan

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### + Key facts



**\$195m**

Portfolio



**45**

Companies

### + Representative



**Rabi Rayamajhi**

Country Representative

### + Representative



**Habib Yousuf**

Regional Director, South Asia (excl. India)

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“From seeding India’s now bustling private equity industry, supporting responsible businesses like Big Basket and Pristine Logistics to financing hydroelectric plants in Nepal and wind farms in Pakistan – we seek to unlock potential in businesses for long term growth.

We believe our flexible approach to investing can provide the growth capital your business needs to accelerate its journey. We help you to grow and prosper in a way that’s as good for your business as it is for society and the planet.

We would welcome the opportunity to get to know you and your business. You can get in touch [here](#).”

**Srini Nagarajan, Managing Director and Head of Asia**

A handwritten signature in black ink, appearing to read 'S. Nagarajan', with a horizontal line underneath.

We are committed to the UN's Sustainable Development Goals

**SUSTAINABLE  
DEVELOPMENT  
GOALS**